



OUR SERVICES

THAT HELP YOU PUT IN PLACE A STRUCTURED
SALES PROCESS TO HIT YOUR SALES TARGET

Work with you (Duration: 1 to 3 months)

Group Coaching Program

What: A structured coaching program with weekly group calls to help businesses implement sales strategies and track progress.

Why: Provides accountability, personalized feedback, and community learning.

How: One hour session a week with a one hour review session for 3 months / 30min session daily for 30 days

Done for you

Sales Scripts and Templates

What: Ready-to-use sales call scripts, email templates, follow-up sequences, objection-handling scripts Sales Scripts and Templates

Why: Saves clients time and ensures you have proven sales frameworks that work.

How: A customised process is created after understanding your business and sales team



Masterclass

Focussed learning

What: Live online sessions focused on a specific sales topic each time (e.g., closing techniques, building rapport, qualifying leads).

Why: Great for ongoing training.

How: (Monthly/Quarterly) Live or offline

Subscription Mode : Join the live monthly sessions online

Self Paced Learning

Pre-recorded Sales Courses

What: A structured, step-by-step course covering essential sales topics like prospecting, closing, objection handling, follow-ups, etc. Pre-recorded Sales Courses

Why: Freedom of time , comfort and space to complete the course

Format: Video modules, workbooks, templates, quizzes

Bonus: Live Q&A sessions or personalized feedback for those who complete the course.



Sales Process Audit

Consulting Service

What: A detailed review of the client's existing sales process to identify gaps and optimize performance.

Why: Expert Advice for customised solutions

How: Online or Plant visit to meet the sales team

Subscription Mode: Join the live monthly sessions online

Gamified Sales Training

Sales Challenges & Rewards

What: Create a gamified training experience where sales reps earn rewards based on performance.

Why: Makes learning fun and engaging for longer memorability and enhances implementation

Duration: One day intervention (half day / full day)



Sales Playbook Creation Service

What: Help businesses create a customized sales playbook for their team, including processes, scripts, and strategies.

Why: Sets up consistent and scalable sales practices for the client.

How: After thoroughly understanding your sales processes and challenges a playbook will be generated within 10 working days to be followed by the internal sales team

Micro-Courses

Bite-Sized Learning

What: Short, 30-minute to 1-hour micro-courses on specific sales topics.

Why: Easy to cover one topic at a time

How: Online

Duration : One day intervention (half day / full day)



Complementary Services

- Personalised one to one coaching
- Whatsapp group creation for ongoing support
- Speaking Engagements
- Sales Performance Tracking Dashboard
- Personalised video feedback on Sales Pitches

**We Would be glad
to help you scale
your Sales**

Money back Guarantee if you are not
satisfied with our services

Warm regards,

Elvis D'Silva

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